

FINANCING AND NETWORKING REPORT APPENDIX 1: FY15 Networking & Financing Events

REGION	DATE	TOPIC	LOCATION	PRESENTERS	ATTENDESS	HOST
		GENERAL FINANCING EVENTS				
Lamoille	4/15/14	Business Assistance Forum	Green Mountain Tech	LEDC	25	LEDC
Addison	6/11/14	Financing Resources	Ilsley Library	SBA, Nat Bank Midd, VEDA, VCLF, CCV, ACEDC, USDA RD, OCU, 2 private investors	18	ACEDC/SBDC/SBA
Rutland	6/26/14	Financing Roundtable	Family Credit Union	SBA, VEDA, VTCLF, CCoVT, USDA	16	SBA/REDC
Waterbury	7/8/14	Disaster Relief Funding Opportunities	CVEDC	CVEDC	14	CVEDC
Chittenden	8/6/14	Burlington Business Fair	Burlington City Hall	SBA, VEDA, microlenders	100	SBA/CEDO/MDBP
Springfield	8/7/14	Disaster Relief Funding Opportunities	Springfield	SRDC/SBDC Staff	4	SRDC/SBDC
Bennington	8/16/14	Financing Roundtable	CCV Bennington	SBA, VEDA, VTCLF, CCoVT, USDA, Town of B. RLF	18	SBA/BCIC
Essex/Orleans	8/21/14	Vermont Small Business Offering Exempt.	NVDA	Mike Pieciak, DFR	12	NVDA
Franklin	8/28/14	Lender Roundtable	FCIDC	SBA, SBDC, FCIDC	13	SBA/FCIC
Addison	8/28/14	Energy EfficiencyFinancing Workshop	Nat Bank Midd (NBM)	NBM, VEDA, Efficiency VT, SEC	25	ACEDC/Bank
Lamoille	9/17/14	Financing Options	NVDA	Jon Freeman/NCIC	16	LEDC
Chittenden	10/28/14	Economic Development Summit	UVM	Venture, Banks, VSJF	200	ACCD
Addison	11/6/14	Financing the Working Landscape	American Legion, Middlebury	See Appendix 5: Agenda	100	ACEDC
Washington	12/2/14	SBA Loan Program Update	Capitol Plaza	Fed Reserve Bank of Boston, SBA	100	SBA
Essex/Orleans	12/16/14	Business Financing	NVDA	SBA, VEDA, VTCLF, CCoVT USDA	N/A	SBA/NVDA
Champlain Islands	2/19/15	Lender Matchmaker	TBD	Banks/Businesses		SBA/LCIC
White River Junction	3/5/2015	Financing Roundtable	GMEDC	Banks/SBA/USDA/		SBA/ GMEDC
				TOTAL	636	

		START YOUR OWN BUSINESS				
Brattleboro	8/18/14	Starting Your Own Business	BDCC	Brattleboro	3	VtSBDC
Burlington	8/21/14	Starting Your Own Business	VTC Williston Campus	Williston	6	VtSBDC
Central	9/16/14	Starting Your Own Business	Community National Bank	Barre	4	VtSBDC
Chittenden	9/24/14	Starting Your Own Business	VTC Williston Campus	Williston	10	VtSBDC
Rutland	9/18/14	Starting Your Own Business	REDC	Rutland	3	VtSBDC
Chittenden	10/29/14	Starting Your Own Business	VTC Williston Campus	Williston	12	VtSBDC
Lake Champlain	10/21/14	Starting Your Own Business	Lake Champlain Islands	North Hero	8	VtSBDC
Addison	10/3/14	Starting Your Own Business	ACEDC	Middlebury	4	VtSBDC
Grn Mtn	11/13/14	Starting Your Own Business	GMEDC	White River	4	VtSBDC
Lamoille	11/10/14	Starting Your Own Business	Community College	Morrisville	4	VtSBDC
Chittenden	11/17/14	Starting Your Own Business	VTC Williston Campus	Williston	6	VtSBDC
					TOTAL	64

ACEDC – Addison County Economic Development Corporation (RDC)
 BCIC – Bennington County Industrial Corporation (RDC)
 BDCC – Brattleboro Economic Development Corporation (RDC)
 CEDO – Community Economic Development Office, Burlington
 CCV or CCoVT – Community Capital of Vermont (lender)
 FCIDC – Franklin County Industrial Development Corporation (RDC)
 GBIC – Greater Burlington Industrial Corporation (RDC)
 GMEDC – Green Mountain Economic Development Corporation (RDC)
 LCIC – Lake Champlain and Islands Economic Development Corporation
 LEDC – Lamoille Economic Development Corporation (RDC)
 NVDA – Northern Vermont Development Association (RDC)
 NCIC – Northern Community Investment Corporation
 REDC – Rutland Economic Development Corporation (RDC)
 SRDC – Springfield Regional Development Corporation (RDC)
 VEDA – Vermont Economic Development Authority
 VtCLF – Vermont Community Loan Foundation
 VtSBDC – Vermont Small Business Development Center

A Sample of Events:

* Rutland, June 26

The Small Business Administration (SBA) and Rutland Economic Development Corporation (REDC) organized a roundtable which took place at Heritage Family Credit Union in Rutland. There were 16 attendees. The panel of capital providers included REDC, SBA, VEDA, VT Community Loan Fund, Community Capital of Vermont and USDA Rural Development. The panelists described their capital programs, announced upcoming related events and took questions from the attendees which were businesses from that county and some local lending institutions.

* Burlington, August 6

SBA, CEDO and MBDP organized the Burlington Business Fair at Contois Auditorium in Burlington City Hal with approximately 100 attendees. This was a resource fair of lenders (including microlenders, SBA, VEDA) and technical assistance providers including the Small Business Development Center, MBDP and State of VT and City of Burlington services. There were two workshops offered as well. One was on exploring business ownership, the other was on marketing. New and existing businesses were able to learn who could provide them one-on-one assistance and the continuum of lenders serving startups and existing businesses.

* Bennington, August 18

SBA and Bennington County Industrial Corporation (BCIC) organized a financing roundtable which was held at CCV Bennington. There were 18 attendees. The panelists included BCIC, SBA, VEDA, VT Community Loan Fund, Community Capital of Vermont, USDA Rural Development, Town of Bennington Revolving Loan Fund.

* St. Albans, August 28

Franklin County Industrial Corporation organized a lender roundtable with SBA as a speaker on small business loan programs with a special focus on agricultural businesses. SBDC was present and provided an overview of their services. There were 13 attendees. The lenders were pleased to know that they can more extensively use SBA loan programs for ag-related businesses in Franklin County.

* Burlington, October 28, 2014

The Department of Economic Development hosted a day-long economic development summit for more than 200 businesses. There were two simultaneous tracks of speakers, with one track focused on entrepreneurs, start-ups and financing. The day included sessions on Creative Capital with speakers Cairn Cross of Fresh Tracks Capital, Mike Pieciak speaking on the Vermont Small Business Offering Exemption, Janice St. Onge of the VSJF Flexible Capital Fund, speaking on royalty financing and Rob Miller of the Vermont State Employees

Credit Union. A special invitation was sent to members of the StartUp Vermont and LaunchVT communities to attend and more than 50 did. Representatives from the RDCs, SBDCs, SBA and other technical assistance providers were present as well.

* Montpelier, December 2, 2014.

SBA held an annual lender meeting in Montpelier to update on SBA loan programs. The Federal Reserve Bank of Boston provided an update on the regional state of credit. There were 100 attendees representing 29 lending institutions.

* December 16, 2014.

SBA organized financing roundtable with Northern Vermont Development Authority (NVDA) in St Johnsbury.